



DEFINITION

France-IX is the **Premier Internet Peering Service Provider in France**, offering public and private interconnection services through its carrier and data center neutral exchange points in **Paris** and **Marseille**.

France-IX facilitates and eases the exchange of data, communications and transactions on the Internet in France. By enabling its members – called peers – to **exchange Internet data directly** with each other through a physical connection in a multi-site platform spread over a metropolitan area. Because such connection is the **fastest and shortest route** to other peers, **data speed is increased and latency is reduced**. Any Internet professional with an Autonomous System number can benefit from this service, from ISPs to content providers and in general, any network with significant traffic in the Internet French market.

France-IX non-profit organisation is composed of its connected members. Each and every member owns an equal vote during the annual general meeting to vote on strategic decisions and thus contributes to the evolution of services and budget. The administrative, legal, technical and operational aspects (clients, suppliers and employees) are managed by a private company, **France IX Services**. The association is the sole shareholder of this company.



MISSION

- Provide Internet networks with simple, reliable, trusted, fair and competitive interconnection services in France, in full neutrality and financial independence
- Develop a multi-service and international interconnection platform to increase the agility and the affordability of communications services
- Grow as a leader in the enterprise digital transformation by providing a commodity service in their cloud infrastructure
- Build strategic partnerships to expand in France and internationally
- Support initiatives in French-speaking countries to build a sustainable domestic Internet ecosystem/mobile connectivity through the creation and growth of Internet Exchange Points



VISION

France-IX's vision is to provide an international multi-service shared platform for a better Internet.



CORE VALUES

Founded in June 2010 with the support of the French Internet community, France-IX is a member-based association whose core values are **neutrality**, **sustainability** and **constant improvement** of the Internet. It operates in full independence as a non-profit organisation, which means all its members choose to interconnect with each other for the interest of all, creating a true **community of interests**.



ECOSYSTEM

France-IX interconnects several hundreds of networks from all over the world, representing real diversity in terms of profiles: operators, Internet service providers, content delivery networks, hosting providers, domain name system (DNS) resources, e-media, gaming, cloud services, social networks, e-commerce, e-mailing, security services, data centers, multinationals, etc.



France-IX operates its services in carrier-neutral data centers (Equinix, Iliad, Interxion, Jaguar Network, Telehouse), allowing their customers to exchange data with other Internet networks physically present in different buildings or other data centers within the same metropolitan area.



FINANCIALS

France-IX is a member-based organisation, able to sustain its operational expenses in the long run without threatening the company solvency. Its revenues are solely based on a subscription-based model from its members, based on their traffic commitment. Pricing is public, revised annually and applicable to all members, regardless of their business, traffic commitment or country of origin.

Its accounts are presented to the France-IX members every year during the annual general meeting where they are given the opportunity to vote for the closure of the accounts. Since its inception in 2010, France-IX achieved financial balance at the end of its second year and has seen its revenues increase by 20% per year, to reach today over €3 million and a capital of 250K€.



SERVICES

France-IX offers public interconnection services through its carrier and data center neutral exchange points in Paris and Marseille:

- 9 points of presence in Paris, 3 points of presence in Marseille and 300 virtual points of presence through 24 remote peering partners worldwide
- Access to multiple national and international IXPs through partnerships
- Maximum 5-day for any new port or upgrade provisioning in any France-IX point of presence
- 99.995% service availability in Paris in 2018 and 100% in Marseille
- 24x7 bilingual and professional NOC

Service features include route servers, blackholing and access to a customer portal "tools" (looking glass, flow statistics, quality of service, NOC access).

Additional services include **private peering service** (direct connection to another member or a group of members), an **interconnection service (PASS)** between its exchange points in Paris and Marseille and **Marketplace services** (direct connection to 11 sellers to purchase non-France-IX services such as IP transit, DDoS protection, cloud direct access, Ethernet transport, network visibility and analytics solutions, remote peering and voice services).



EXECUTIVE MANAGEMENT

FRANCE IX SERVICES COMPANY

CEO & President
Franck Simon

Chief Technical Officer
Simon Muyal

Chief Commercial Officer
Delphine Masciopinto

Executive Assistant / Office Manager
Nadia Souilah

FRANCE IX ASSOCIATION

President
Christian Kaufmann

Vice President
Clément Cavadore

Treasurer
Jérôme Fleury

Secretary
Florence Lavroff

Members
Stéphane Bortzmeyer

Rebecca Stanic
Grégoire Villain

Nicolas Strina



KEY STATISTICS

- 2017-2018 revenue: nearly **€3.1 million**
- Operated by **20 full-time employees** providing support and expertise in technical, sales & marketing, finance and administrative fields
- Over **410 peering members** through 400 connected ports
- **1.2 Tbps peak traffic** in Paris and **130 Gbps peak traffic** in Marseille
- **55%** French members and **45%** international members
- **50% of the Top 50** French Internet Content reachable via France-IX
- **30% of the shortest Internet paths in France** going through France-IX
- Designated among the **2019 Growth Champions** ranking established by Les Echos and Statista
- **Winner of the Best Internet Exchange Innovation** at the 2017 Global Carrier Awards