

SCALAIR



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www.scalair.fr

10,5M€

turnover

25%

growth

+200

customers

CONTEXT

Scalair is a French company specialising in cybersecurity and data protection (MSSP) through its sovereign Cloud offering. A winner of the French Tech “Scale Up” programme and a member of the Hexatrust Alliance, it relies on a high-performance network of low-carbon data centres. From consultancy to 24/7 operations, its experts, based within a SOC, deploy managed services to secure businesses, ensure compliance and neutralise cyber threats.

Our Internet connectivity was initially provided by two Internet service providers. The aim of connecting to France-IX (in Lille, then remotely in Paris) was to enhance the **resilience** and **performance** of our network, whilst benefiting from **direct peering** with the sector’s leading players and certain strategic partners.

We chose France-IX because it is a **leading French provider**. It enables us to **strengthen our connectivity** whilst **highlighting our national presence** and our **proximity to the major network players**.

OUR EXPERIENCE WITH FRANCE-IX

My experience with France-IX has been very positive. The service **performance** is excellent, with **low latency** and **consistently stable** connections. The teams are helpful and knowledgeable, both when it comes to setting up services and providing operational support. The few issues we encountered related

• WHY FRANCE-IX?

PEERING AT FRANCE-IX

1

Scalair’s presence with the national peering provider

2

Network and connection reliability

3

Optimisation of network performance across our connectivity with our regional and international partners



to BGP adjustments and the management of our remote peering, and these were always resolved quickly thanks to good communication and the responsiveness of the Business Development team.

OUR SERVICES

At Scalair, we provide a **comprehensive platform for securing and hosting our clients' data**. In practical terms, we combine managed cyber security services with a sovereign Cloud offering operated in our own data centres. The aim is to enable our clients to outsource their security without losing control of their infrastructure or their data.

Why choose us? Firstly, because we are a **local** provider, with on-site technical teams and a **genuine operational culture**. Secondly, because we prioritise resilience and **performance** on a par with **security**: our infrastructure is designed to handle the load, prevent incidents and guarantee business continuity. Finally, our **'sovereign' positioning** is clear: data is hosted and protected in France, under French and European regulations.

France-IX contributes directly to this. **By connecting to France-IX, we have gained direct peering with the major network players and certain key partners**. The result: lower latency, greater stability and, above all, enhanced resilience thanks to the diversity of network paths. For our customers, this means faster access to our services, a better user experience, and an even more robust cloud and cybersecurity platform. In short, France-IX is a tangible driver of performance and reliability within our value chain.

CONCLUSION

Yes, I recommend France-IX for the reliability of its infrastructure, the quality of its service and the expertise of its technical teams. It is a trusted provider, with a strong nationwide presence and excellent network availability.

My experience with France-IX has enabled me to work with **a key player in Internet interconnection in France, recognised for its nationwide presence**.



For more information about France-IX, please contact us!



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